

# Internal Salesperson

Hallite Seals Australia Pty Ltd

## About Hallite

Join Hallite, a leader in innovative sealing solutions, specializing in polymer seals. We empower businesses with cutting-edge technologies and exceptional customer service, driven by a culture of collaboration and continuous improvement.

## Position: Internal Salesperson

We're seeking a dynamic, results-oriented Internal Salesperson to join our team. If you have a strong technical background, excellent communication, and sales skills, this could be the perfect role for you.

## Key Responsibilities

- Sell products face-to-face at the trade counter.
- Develop and maintain strong customer relationships.
- Respond to customer inquiries via phone and email.
- Process orders and coordinate with Warehouse and CNC Machinist teams for accurate deliveries.
- Match customer samples with Hallite products and measure cylinders to determine the correct seals.
- Support branch administration, including invoicing and payments.
- Resolve customer queries and manage branch inventory.

## Ideal Candidate

- Proven sales track record.
- Excellent communication and interpersonal skills.
- Ability to work independently and in a team.
- Experience in hydraulic sales is a plus.
- Mechanical aptitude and background in fitting and machining.
- Strong prioritization and scheduling skills.
- Detail-oriented, self-driven, with a positive attitude.

## Benefits

- Competitive salary.
- Professional development and growth opportunities.
- Dynamic, collaborative work environment.

- Annual incentive scheme participation.
- Discounts on Michelin/BF Goodrich tyres.

### **Join Us**

Be part of a fast-paced, innovative culture with opportunities for career development and flexible work options. We welcome applications from all individuals with the right to live and work in Australia, including Aboriginal and Torres Strait Islander applicants.

If you're a motivated, hands-on individual ready for a challenging role, apply today!

*Note: Employment is subject to a pre-employment medical, including drug and alcohol testing, and reference checks.*